

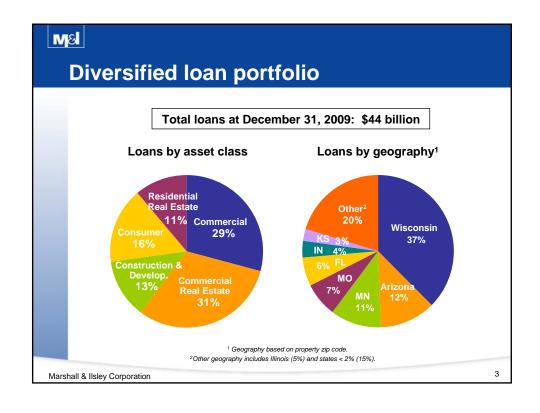
# Marshall & IIsley Corporation Credit Quality Fourth Quarter 2009

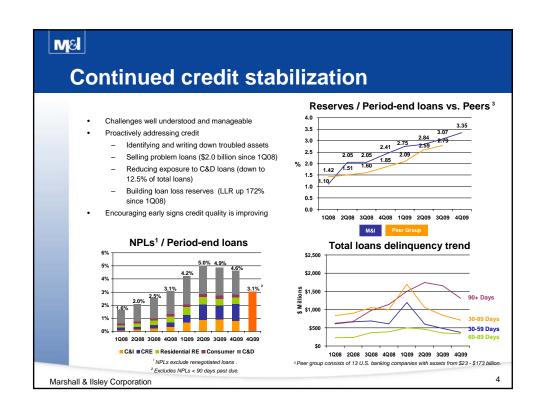
Note: Beginning with the second quarter 2009, the Corporation modified its definition of nonperforming loans to exclude renegotiated loans and loans past due 90 days or more because these loans were performing in accordance with their current terms. Prior periods presented have been adjusted for this reclassification.

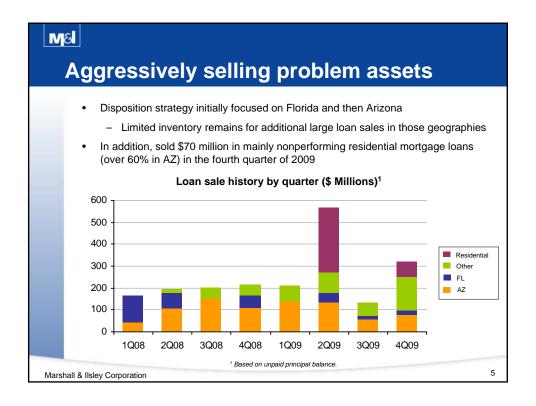
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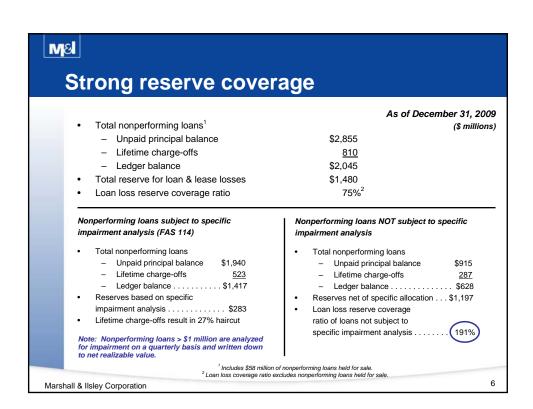
### **Forward-looking statements**

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, without limitation, statements regarding expected financial and operating activities and results that are preceded by, followed by, or that include words such as "may," "expects," "anticipates," "estimates" or "believes." Such statements are subject to important factors that could cause M&I's actual results to differ materially from those anticipated by the forward-looking statements. These factors include (i) M&I's exposure to the deterioration in the commercial and residential real estate markets, directly or indirectly through M&I's loans to other bank holding companies, along with the deterioration in the U.S. economy as a whole, which could result in increased charge-offs and increases in M&l's allowance for loan and lease losses. (ii) various other factors, including changes in economic conditions affecting borrowers, new information regarding outstanding loans and identification of additional problem loans, which could require an increase in M&l's allowance for loan and lease losses, (iii) M&l's ability to maintain required levels of capital, (iv) the impact of recent and future legislative initiatives on the financial markets or on M&I, (v) M&I's exposure to the actions and potential failure of other financial institutions, (vi) volatility in M&l's stock price, and (vii) those factors referenced in Item 1A. Risk Factors in M&I's Annual Report on Form 10-K for the year ended December 31, 2008 and as may be described from time to time in M&I's subsequent SEC filings, which factors are incorporated herein by reference. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect only M&I's belief as of the date of this press release. Except as required by federal securities law. M&I undertakes no obligation to update these forward-looking statements or reflect events or circumstances after the date of this presentation.











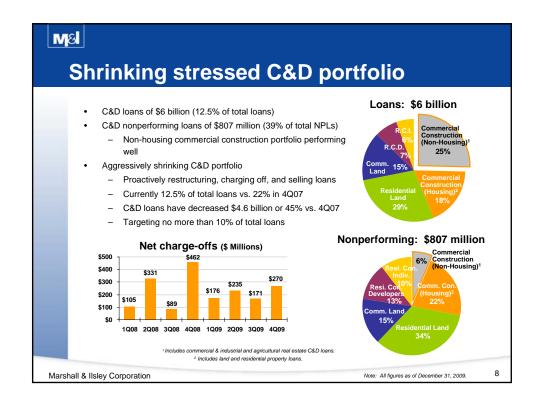
## Stabilizing inflows of nonperforming loans

(\$mil)		200	08		2009					
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q		
Beginning	\$687	\$774	\$1,007	\$1,261	\$1,527	\$2,075	\$2,416	\$2,250		
Increases:	455	749	636	1,101	1,120	1,302	843	943		
Decreases:										
Charge-offs	104	229	109	438	202	474	383	486		
ORE / Sold	158	132	168	182	188	208	325	344		
Other <sup>1</sup>	106	155	105	215	182	279	301	318		
Total Decreases	368	516	382	835	572	961	1,009	1,148		
Ending	\$774	\$1,007	\$1,261	\$1,527	\$2,075	\$2,416	\$2,250	\$2,045		

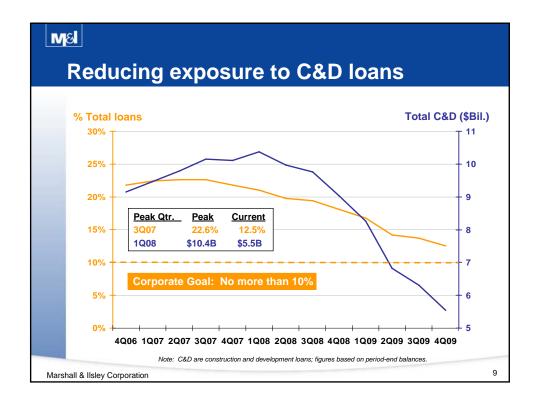
<sup>&</sup>lt;sup>1</sup> Other includes accruing loans, renegotiated loans, loan paydowns & other items.

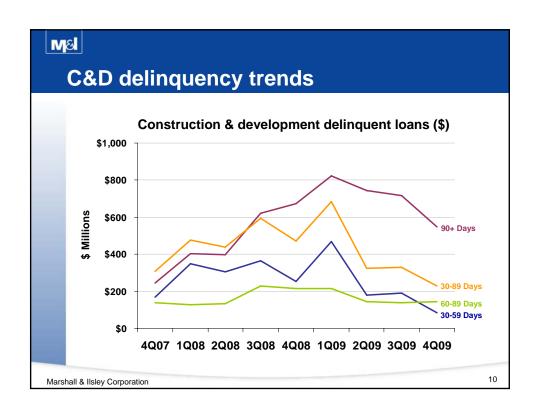
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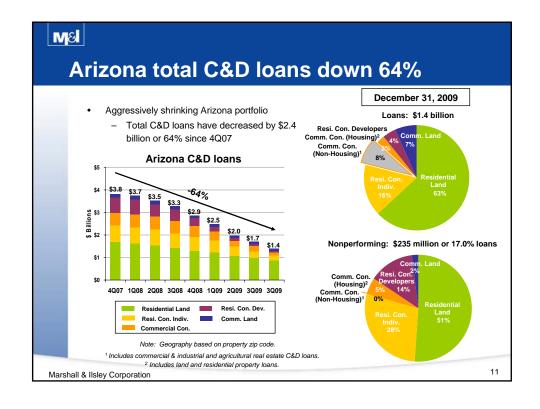
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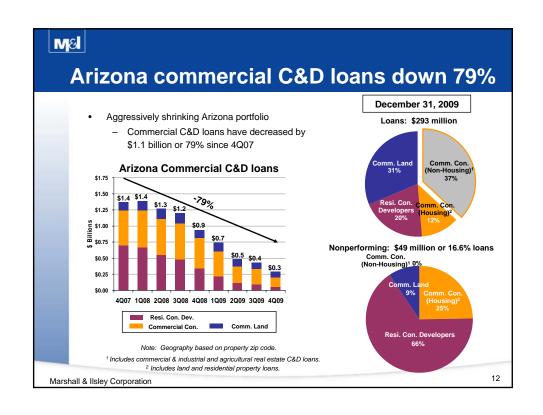


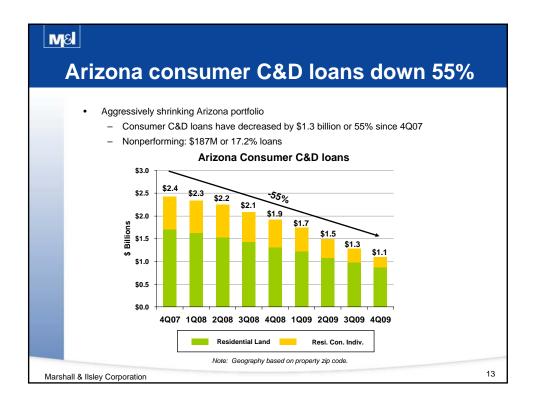
<sup>&</sup>lt;sup>2</sup> Includes \$170 million transfer of related renegotiated commercial real estate loans discussed in 4Q09 earnings release conference call.









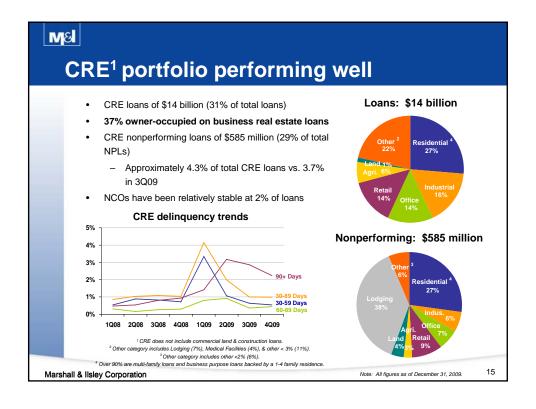


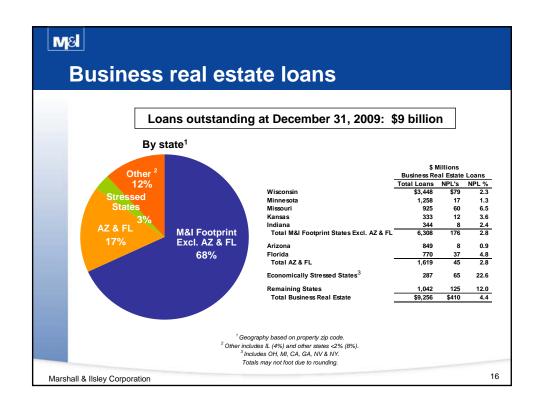
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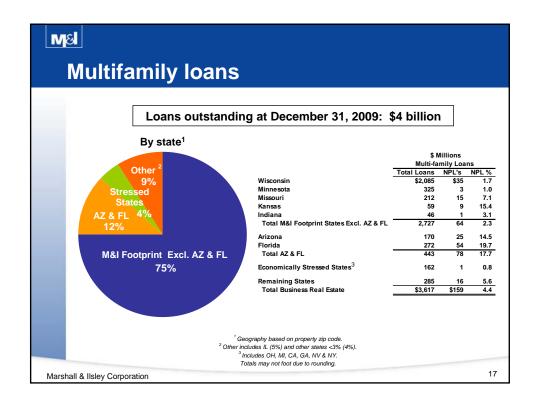
## Arizona residential land - individuals

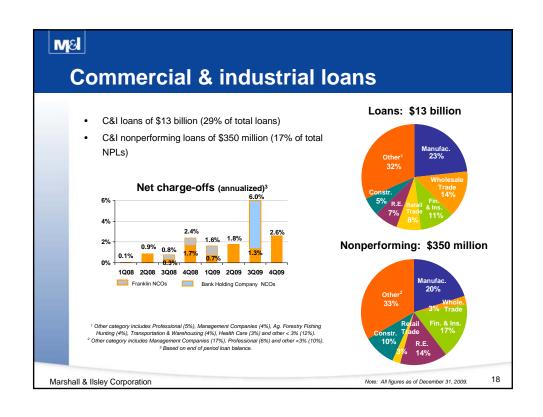
- Loans outstanding: \$732 million
  - Concentrated in Northeast and North portion of Maricopa County
    - · Strongest part of market
  - Typical structure (3 year balloon or 3/1 ARM)
  - Underwriting standards tightened Q2 2005; no originations after Q1 2008

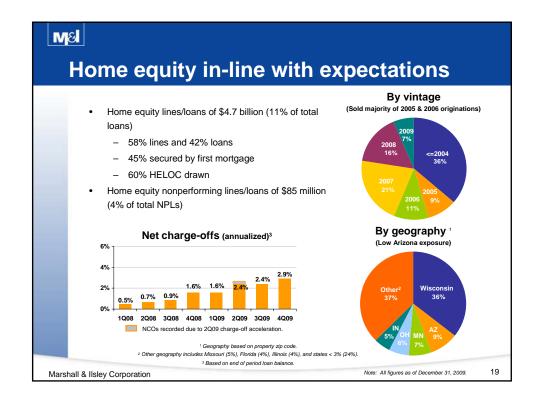
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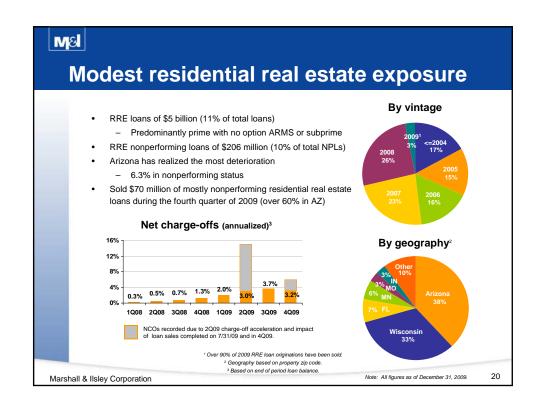


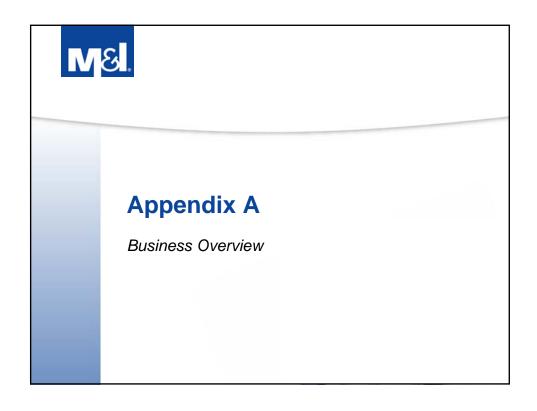


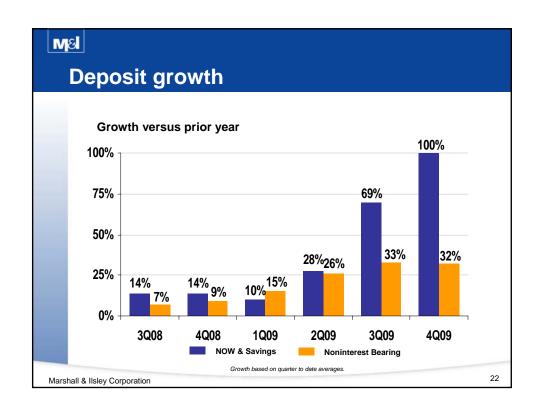


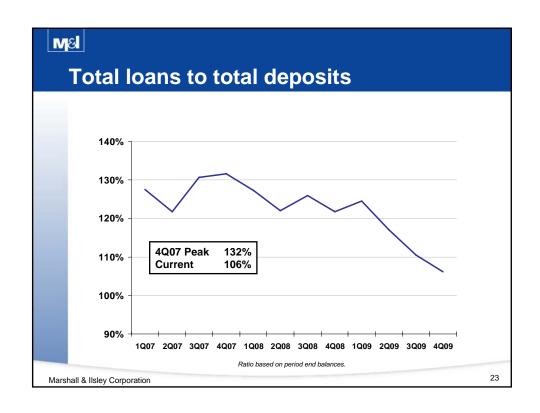


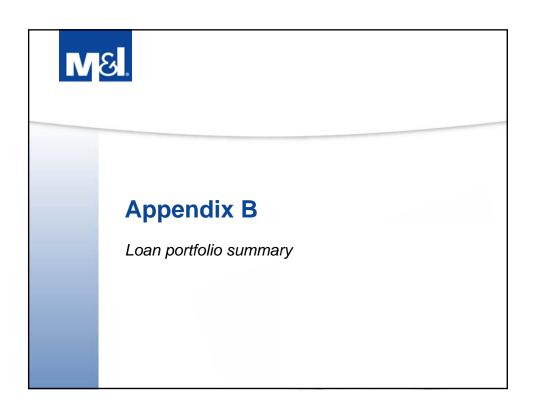


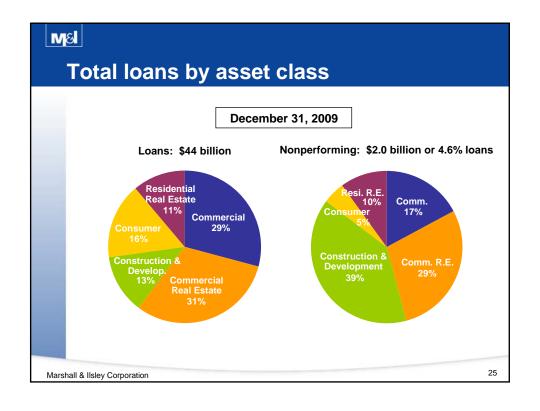


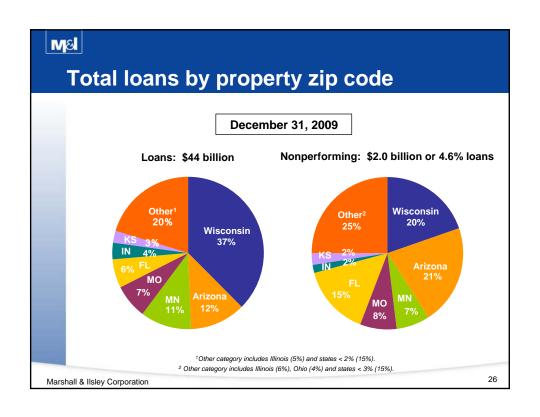


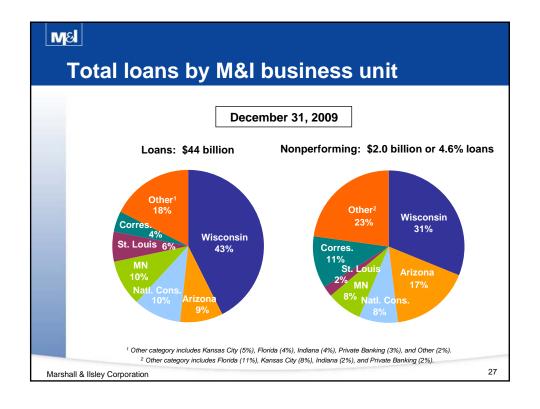


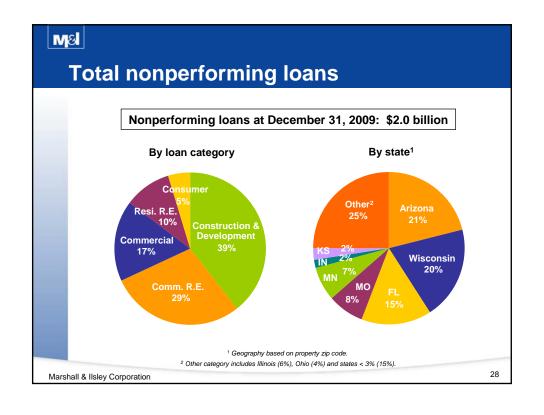


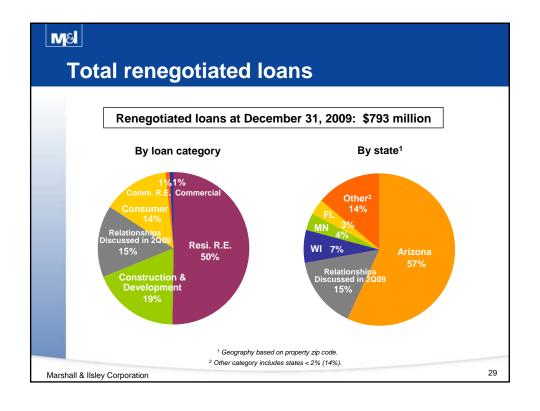


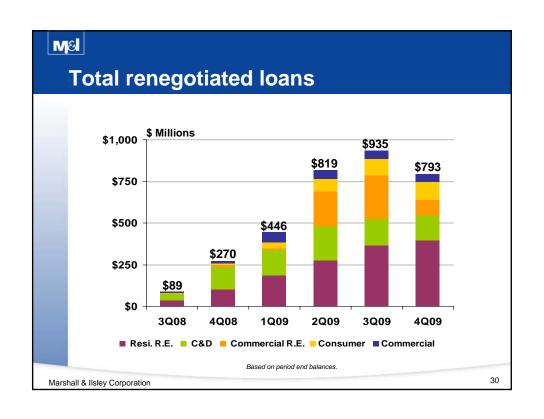


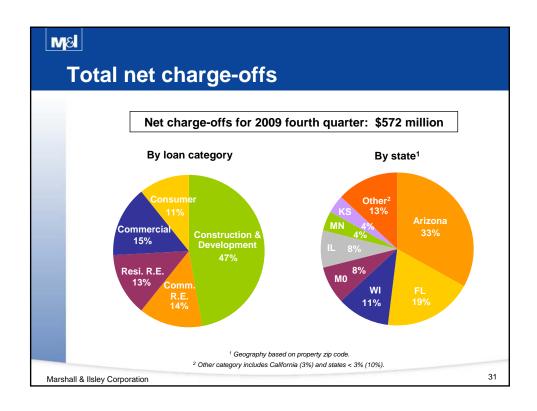




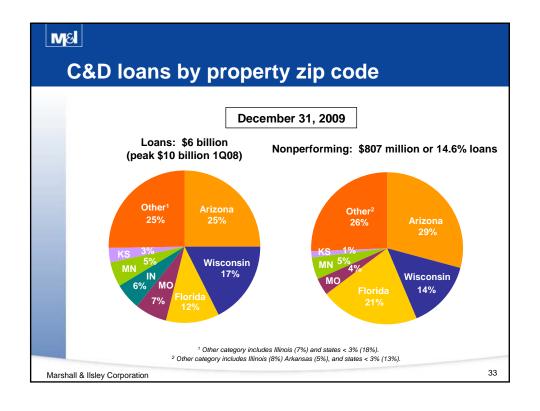


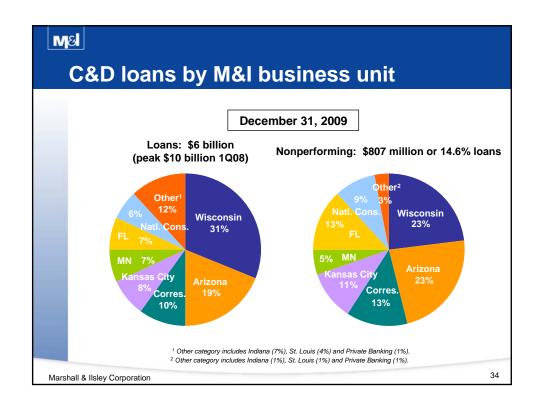


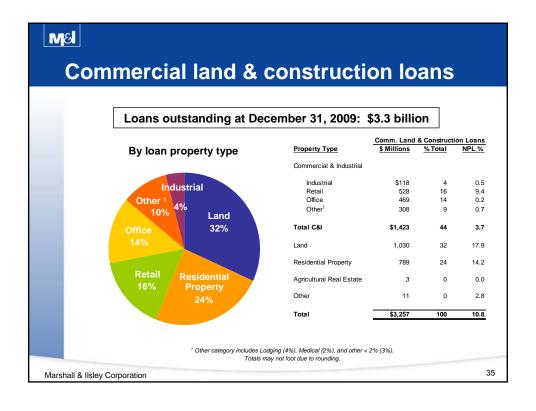


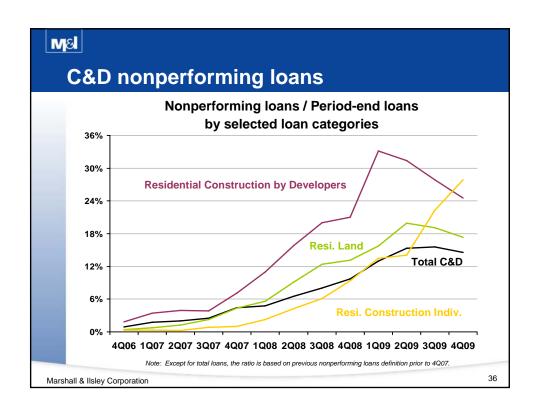


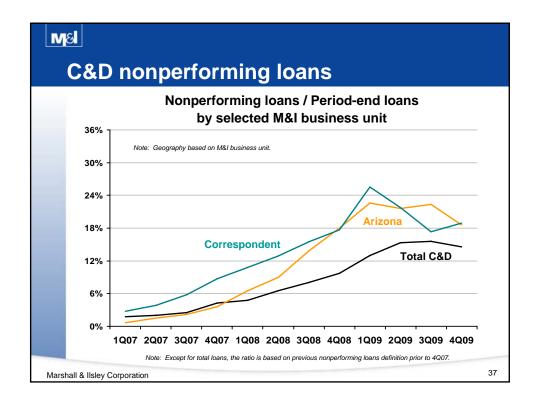


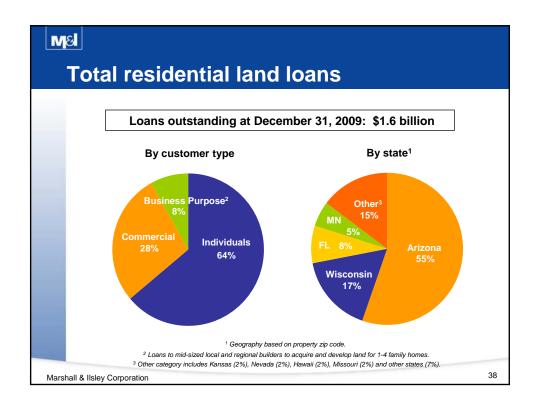


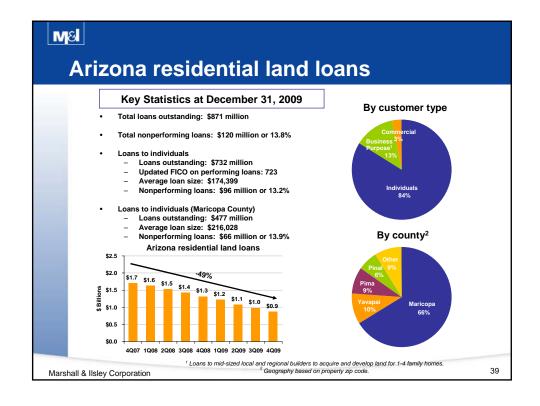


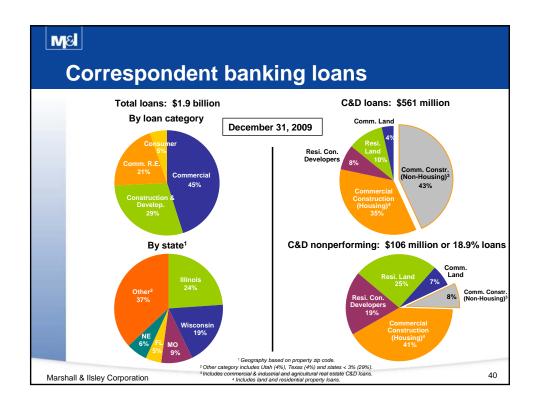


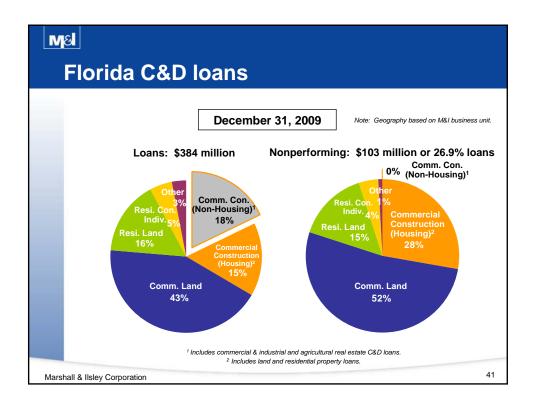












#### ME

#### **C&D** loans – definitions

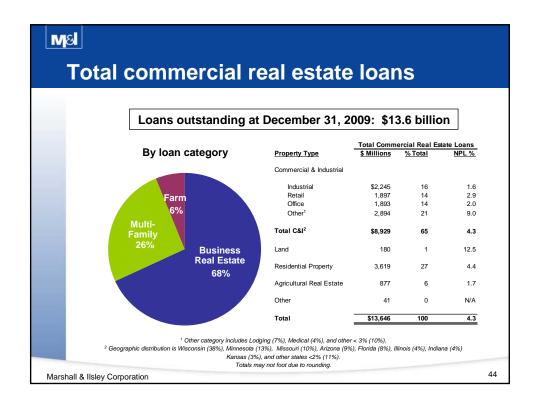
- <u>Commercial construction</u> Loans primarily to mid-sized local and regional companies to construct a variety of commercial projects, including farmland, industrial, multi-family, office, retail, single-family and condominiums.
- <u>Commercial land</u> Loans primarily to mid-sized local and regional companies to acquire and develop land for a variety of commercial projects, including farmland, industrial, multi-family, office, retail, single-family, and condominiums.
- <u>Residential construction by individuals</u> Loans to individuals to construct 1-4 family homes.
- <u>Residential land</u> Loans primarily to individuals and mid-sized local and regional builders to acquire and develop land for 1-4 family homes.
- <u>Residential construction by developers</u> Loans primarily to mid-sized local and regional builders to construct 1-4 family homes in residential subdivisions.

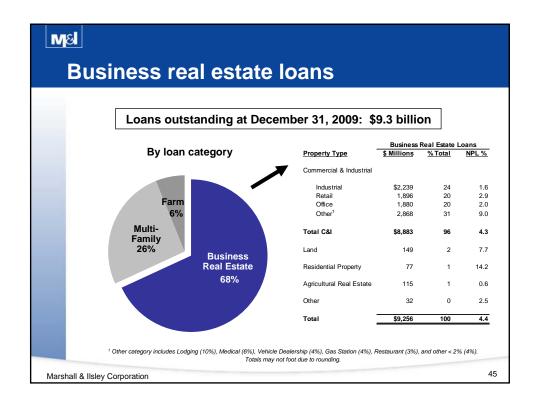
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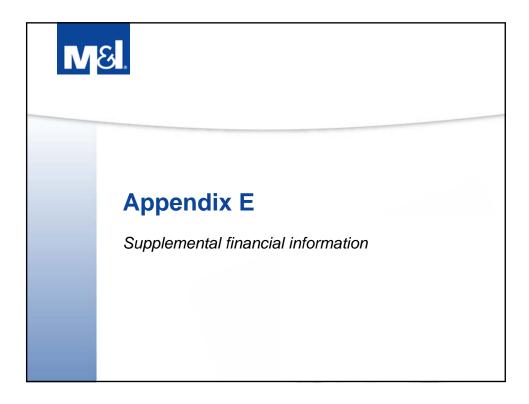


## **Appendix D**

Commercial real estate loans (CRE)









# Loan portfolio statistics

Total Loans	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09	3Q09	4Q09
Period-end loans (\$ millions)	49,300.4	50,232.5	50,417.2	49,984.5	49,244.7	48,183.1	46,106.3	44,217.6
% Total loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
30-89 day delinquency (\$ millions)	837.5	901.5	1,058.0	999.6	1,695.8	1,060.5	842.9	708.5
30-89 day delinquency %	1.70%	1.79%	2.10%	2.00%	3.44%	2.20%	1.83%	1.60%
Nonaccrual loans (\$ millions)	774.1	1,006.8	1,260.6	1,527.0	2,074.6	2,416.1	2,250.1	2,044.8
Nonaccrual loans %	1.57%	2.00%	2.50%	3.05%	4.21%	5.01%	4.88%	4.62%
Net charge-offs (\$ millions)	131.1	400.7	152.3	679.8	328.0	603.3	532.7	572.3
Net charge-offs % (quarter annualized)	1.08%	3.23%	1.21%	5.38%	2.67%	4.95%	4.48%	5.01%
Cumulative net charge-offs (\$ millions)	131.1	531.8	684.1	1,363.9	1,691.9	2,295.2	2,827.9	3,400.2
Total Commercial Real Estate Loans <sup>1</sup>	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09	3Q09	4Q09
Period-end loans (\$ millions)	11,573.3	11,891.1	12,114.1	12,541.5	12,998.9	13,938.3	13,884.3	13,645.9
% Total loans	23.5%	23.7%	24.0%	25.1%	26.4%	28.9%	30.1%	30.9%
30-89 day delinquency (\$ millions)	99.9	123.7	131.1	129.7	537.9	277.1	138.9	135.0
30-89 day delinquency %	0.86%	1.04%	1.08%	1.03%	4.14%	1.99%	1.00%	0.99%
Nonaccrual loans (\$ millions)	94.5	109.1	144.9	178.3	286.6	559.2	509.6	584.9
Nonaccrual loans %	0.82%	0.92%	1.20%	1.42%	2.20%	4.01%	3.67%	4.29%
Net charge-offs (\$ millions)	7.7	13.1	7.1	72.1	34.0	55.3	69.6	78.4
Net charge-offs % (quarter annualized) 3	0.27%	0.44%	0.23%	2.29%	1.06%	1.59%	1.99%	2.28%
Cumulative net charge-offs (\$ millions)	7.7	20.8	27.9	100.0	134.0	189.3	258.9	337.2
Total Construction & Development Loans <sup>2</sup>	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09	3Q09	4Q09
Period-end loans (\$ millions)	10,367.5	9,968.9	9,759.7	9,043.3	8,251.4	6,829.3	6,314.2	5,538.9
% Total loans	21.0%	19.8%	19.4%	18.1%	16.8%	14.2%	13.7%	12.5%
30-89 day delinquency (\$ millions)	476.3	438.7	593.2	470.6	685.0	322.9	330.8	228.1
30-89 day delinquency %	4.59%	4.40%	6.08%	5.20%	8.30%	4.73%	5.24%	4.12%
Nonaccrual loans (\$ millions)	492.3	650.6	782.8	882.0	1,070.6	1,043.4	984.5	807.5
Nonaccrual loans %	4.75%	6.53%	8.02%	9.75%	12.97%	15.28%	15.59%	14.58%
Net charge-offs (\$ millions)	105.3	330.8	89.1	461.7	176.4	235.3	171.5	270.3
Net charge-offs % (quarter annualized) 3	4.08%	13.34%	3.63%	20.31%	8.67%	13.82%	10.77%	19.36%
Cumulative net charge-offs (\$ millions)	105.3	436.1	525.1	986.9	1,163.3	1,398.6	1,570.1	1,840.4

Does not include commercial land & construction loans.
 Cumulative net charge-offs may not foot due rounding.
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# Loan portfolio statistics

Period-end loans (\$ millions)	15,413.9	15,842.0	15,710.9	15,441.7	15,107.8	14,792.4	13,532.9	12,949.9
% Total loans	31.3%	31.5%	31.2%	30.9%	30.7%	30.7%	29.4%	29.3%
30-89 day delinquency (\$ millions)	54.9	114.7	65.3	56.1	114.7	150.8	78.4	56.9
30-89 day delinquency %	0.36%	0.72%	0.42%	0.36%	0.76%	1.02%	0.58%	0.44%
Nonaccrual loans (\$ millions)	54.2	77.7	110.9	168.5	336.4	431.7	411.1	350.5
Nonaccrual loans %	0.35%	0.49%	0.71%	1.09%	2.23%	2.92%	3.04%	2.71%
Net charge-offs (\$ millions)	3.2	35.4	29.7	93.9	60.7	66.8	205.5	86.0
Net charge-offs % (quarter annualized) 2	0.08%	0.90%	0.75%	2.42%	1.63%	1.81%	6.02%	2.64%
Cumulative net charge-offs (\$ millions)	3.2	38.6	68.3	162.2	223.0	289.7	495.2	581.2
Residential Real Estate 1	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09	3Q09	4Q09
Period-end loans (\$ millions)	5,357.7	5,631.5	5,674.5	5,733.9	5,711.0	5,464.6	5,135.2	4,968.9
% Total loans	10.9%	11.2%	11.3%	11.5%	11.6%	11.3%	11.1%	11.2%
30-89 day delinquency (\$ millions)	131.2	142.5	165.8	235.4	256.5	207.9	186.3	193.2
30-89 day delinquency %	2.45%	2.53%	2.92%	4.11%	4.49%	3.80%	3.63%	3.89%
Nonaccrual loans (\$ millions)	83.1	114.1	159.1	221.8	291.9	285.7	236.8	206.1
Nonaccrual loans %	1.55%	2.03%	2.80%	3.87%	5.11%	5.23%	4.61%	4.15%
Net charge-offs (\$ millions)	3.4	6.4	10.0	18.9	27.8	204.5	47.2	75.3
Net charge-offs % (quarter annualized) 2	0.26%	0.46%	0.70%	1.31%	1.97%	15.01%	3.65%	6.01%
Cumulative net charge-offs (\$ millions)	3.4	9.8	19.8	38.7	66.4	270.9	318.2	393.5
Home Equity Loans & Lines	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09	3Q09	4Q09
Period-end loans (\$ millions)	4,722.1	4,991.5	5,053.1	5,082.0	5,025.1	4,911.5	4,812.6	4,714.6
% Total loans	9.6%	9.9%	10.0%	10.2%	10.2%	10.2%	10.4%	10.7%
30-89 day delinquency (\$ millions)	63.7	72.9	84.7	96.7	85.9	92.4	92.1	75.5
30-89 day delinquency %	1.35%	1.46%	1.68%	1.90%	1.71%	1.88%	1.91%	1.60%
Nonaccrual loans (\$ millions)	45.2	51.2	59.3	67.3	83.5	86.4	94.5	84.9
Nonaccrual loans %	0.96%	1.03%	1.17%	1.32%	1.66%	1.76%	1.96%	1.80%
Net charge-offs (\$ millions)	5.4	8.0	10.8	20.4	19.4	33.4	29.2	34.6
Net charge-offs % (quarter annualized) 2	0.46%	0.65%	0.85%	1.59%	1.56%	2.73%	2.40%	2.91%
Cumulative net charge-offs (\$ millions)	5.4	13.4	24.2	44.5	63.9	97.3	126.5	161.1

Does not include residential land & residential construction loans.
 Cumulative net charge-offs may not foot due rounding.
 Marshall & Ilsley Corporation



## Adjusted reserve coverage calculation

Reconciliation of Actual Loan Loss Reserve Coverage Ratio of Nonperforming Loans & Leases
To Adjusted Loan Loss Reserve Coverage Ratio of Nonperforming Loans & Leases

Reconciliation - Period End Balances Millions \$  Coverage Ratio Components	4th Quarter 2009	% Total	3rd Quarter 2009	% Total	2nd Quarter 2009	% Total	1st Quarter 2009	% Tota
	\$1,480.5	100%	\$1,413.7	100%	\$1,367.8	100%	\$1,352.1	100
Less Reserve for Specifically Analyzed Nonperforming Loans (1)	283.0	19%	245.0	17%	215.0	16%	158.7	12
Adjusted Reserve for Loans & Lease Losses	\$1,197.5	81%	\$1,168.7	83%	\$1,152.8	84%	\$1,193.4	88
Total Nonperforming Loans & Leases	\$2,044.8	100%	\$2,250.1	100%	\$2,416.1	100%	\$2,074.6	100
Less Specifically Analyzed Nonperforming Loans	1,417.0	69%	1,550.0	69%	1,724.0	71%	1,239.8	60
Adjusted Total Nonperforming Loans & Leases	\$627.8	31%	\$700.1	31%	\$692.1	29%	\$834.8	-40
Coverage Ratio Reserve for Loans & Lease Losses / Total Nonperforming Loans & Leases (Excluding Held for Sale)	75%		67%		62%		69%	
Adj.Reserve for Loans & Lease Losses / Adjusted Total Nonperforming Loans & Leases (Including Held for Sale)	191%		167%		167%		143%	
(1) In addition, partial charge-offs have been taken against the specifically analyzed loans.								
& Ilsley Corporation								

#### MS Adjusted earnings calculation Marshall & Ilsley Corporation Reconciliation of Adjusted Pre-Tax Pre-Provision Income from Continuing Operations to Net Income (Loss) Available to Common Shareholders | 3 Months | 3 Months | 3 Months | 5 Inded | 5 Reconciliation - Millions \$ Adjusted Pre-Tax Pre-Provision Income from Continuing Operations \$234.7 \$207.2 \$243.9 \$232.9 \$918.8 \$1,069.8 \$1,030.4 \$1,005.7 \$909.6 Goodwill Impairment Pre-Tax Provision for Loan & Lease Losses Total Adjustments Pre-Tax Income (Loss) - - - (1,535.1) - - (639.0) (578.7) (619.0) (477.9) (2,314.6) (2,037.7) (319.8) (50.6) (44.8) Pre-Tax Income (Luss) Provision (Benefit) for Income Taxes Income (Loss) from Continuing Operations Discontinued Operations, net of tax: (170.0) (148.1) (166.1) (153.0) (637.2) (459.5) (234.3) (223.4) (209.0) (92.0) (758.6) (2,043.5) 213.7 496.9 307.4 278.1 647.7 586.7 Discontinued Operations, net of tax: Separation Transaction Costs Gain on Sale of Measure Metaware Metaware Metaware Net Income (Loss) Attributable to M&I Preferred Dividends Net Income (Loss) Available to Common Shareholders 50 Marshall & Ilsley Corporation